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History of Japan Telecom Industries & NTT

 \sim Privatization & Reorganization of NTT \sim

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Vice president The Telecommunications Association of Japan 1885 Ministry of Telecommunications and Transportation 1895 Telephone service started (Tokyo \sim Yokohama)

[Reasons of Governmental Monopoly]

- Necessity of Enormous Investment
- •Importance of Communication's Security
- •No Difference of Service Levels between Areas
- Technology Standardization

2. Public Corporation (1952~1985)

- 1952 Establishment of Nippon Telegraph & Telephone Public Corporation
 - •Public Style Enterprise Having a Merit of Private Company
 - 2 Big Goals
 - The long queue of Service Request \rightarrow 1977 Solved
 - Nationwide Automatic Dialing Connection \rightarrow 1975 Achieved

Five Years Plan of Expansion & Improvement of Services

- The First Five Years Plan
 1953 ∼ 1957
- The Second Five Years Plan 1958 ∼ 1962
- The Third Five Years Plan
 1963 ∼ 1967
- •The Forth Five Years Plan 1968 ∼ 1972
- •The Fifth Five Years Plan 1973 ∼ 1977
- The Sixth Five Years Plan 1978 ∼ 1982

1985 Establishment of NTT Corporation (1985.4.1)
(Privatized by Law)
Government held 100% shares and released to the market. They still hold 32.39% shares.

[Background]

- Evolution of Technology
- Limitation of Public Style Enterprise & Request of the Further Efficiency

(Business Scope, Limits of Management, HR)

- Movement of the International Market
 - USA: 1969 Entry of the Long Distance Market by MCI
 - 1983 Division of AT&T & Born of Baby Bells
 - UK :1983 Entry of the Long Distance Market by Mercury 1984 Abolition of BT's Monopoly & Privatization

3. Public Corporation (1985~1999)

<u>ONTT Law</u>

Object> •Supply of the Stable Services to the Whole Japan

- Contribution of the Japanese Telecom Market Expansion
 - \Rightarrow Contribute to the Expansion of Public Welfare
- •Regulation to the NTT's activities

OAims of the Privatization

Introduction of Competition

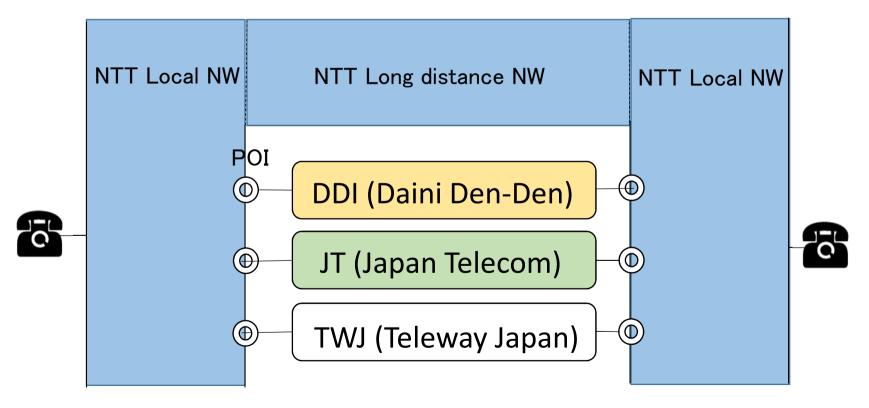
- \rightarrow Reduction of the Tariff, Expansion of the Services
- Freedom of the Terminal Equipment
 - \rightarrow Expansion of the Services

<u>OImportant Points</u>

- •Arrangement of the Rules for the Fair Competition
- Maintain of the Universal Services
- \rightarrow Universal Services Funding System(2005)

Entry Of NCCs (Figure of the Interconnection)

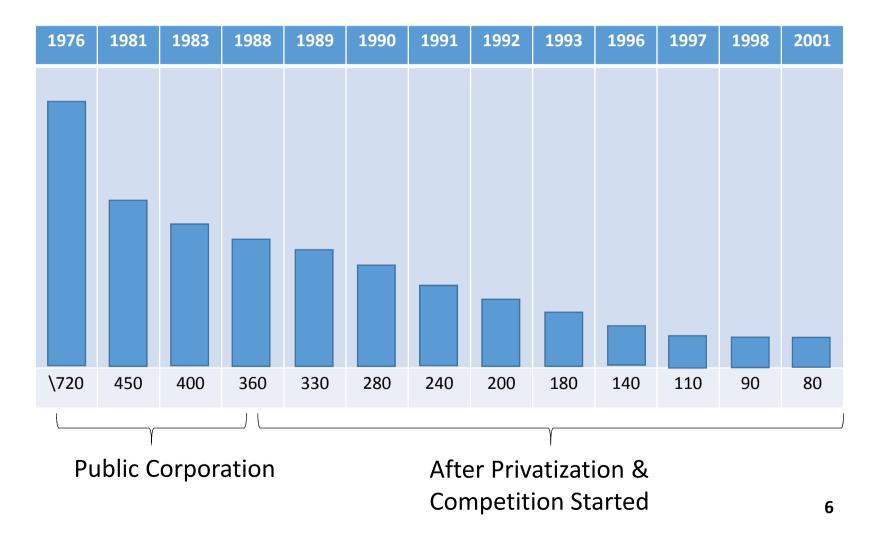
1986 Entry of the NCCs(New Common Carriers) Daini Den-Den(DDI) Japan Telecom(JT) Teleway Japan(TWJ)



POI : Point Of Interface

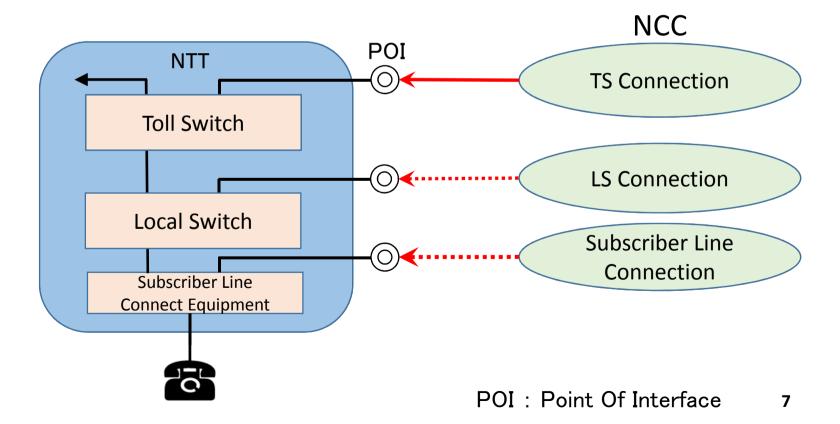
Reduction of the Telephone Service Tariff

Tariff of the Farthest Telephone Tariff (3 minutes)



Arrangement of the Fair Competition

1990 Establishment of the Fair Market Arrangement Office
1992 Clarify of the Department's Revenue & Expenses
(Long distance/Local Department)
1995 Openness of the Network
1996 Establishment of the Inter Connection Promotion Office



- •NTT has not Rights of Perfect Free Activities because NTT is still under the Special Law.
- •NTT has almost Monopoly in the Local Market.
- Digitalization (Network, Switch, Transmission)
- •New Technologies (Mobile, IP, FTTx etc.)
- International Expansion by the Carriers (BT merged MCI, etc.)

4. Reorganization of NTT(1999.7.1)

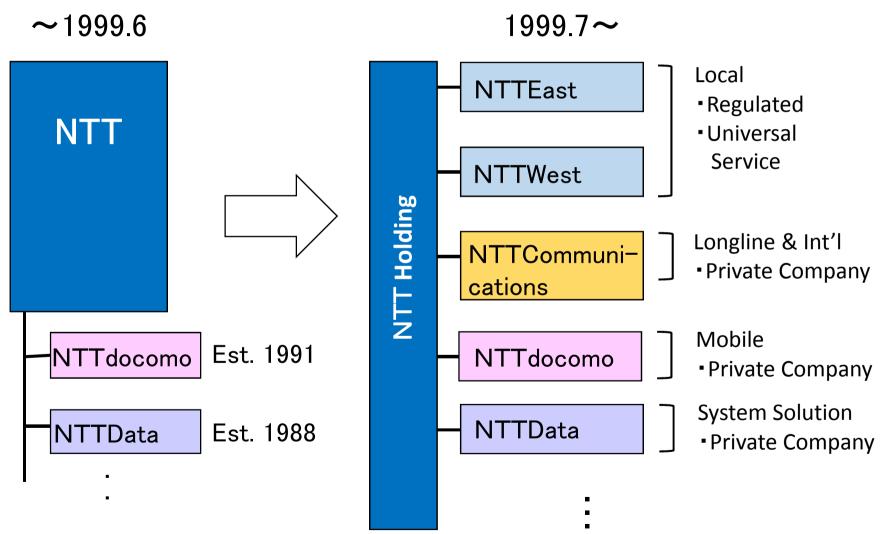
<Purpose>

- Promotion of the more fair competition
- Expansion of Efficiency and Freedom of NTT

<Outline>

- O Broken up NTT to Longline and East & West Local Companies under the NTT Holding
- O Longline Company is Purely Private Company and can do International Business
- O Local Companies are special Company regulated by NTT Law
- O Ensure the Fair Competition Rules between Longline and Companies.

Reorganization of NTT



Additional Efforts to the Promotion of Fair Competition

- O Laying of the Other Carriers Cable to the Ducts etc.(1999) (Pole, Duct, Tunnel, Manhole, Tower, etc.)
- O Unbundle of the Metallic Subs Line < Dry Copper > (2000)
 - \rightarrow Popularization of ADSL Service
 - Start of Telephone Service by Competitors
- O Co-location Service of East & West Local Company's Building(2000)
 - → Rental of Building Space for the Interconnection
 Between NTT and NCCs
- O Unbundle of Optical Subs Line < Dark Fiber > (2001)

O Information Web Station

Publishing of the Information Regarding Use of NTT Network

- Interconnection Agreement(Tariff)
- Interconnection Guidance (Procedure)
- Offering Plan of Network Functions
- Facility Information Regarding Interconnection etc.

Telecom Markets after NTT's Reorganization

- O More Progress of the Competition
- O More Reduction of The Telephone Tariff
- O Bundled Services, One Stop Services
- O Seamless Services for National & International
- O New Global Services

[Emergence of the New Competitors]

Telecom Carrier, Broadcasting Company, Application Provider, Content Provider, etc.

Transition from Horizontal Unification to Vertical Unification

Map of Telecom Industry (2005)

