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# History of Japan Telecom Industries & NTT

 $\sim$ Privatization & Reorganization of NTT $\sim$ 

#### Kazuo Sobue

Vice president The Telecommunications Association of Japan 1885 Ministry of Telecommunications and Transportation 1895 Telephone service started (Tokyo  $\sim$  Yokohama)

[Reasons of Governmental Monopoly]

- Necessity of Enormous Investment
- •Importance of Communication's Security
- •No Difference of Service Levels between Areas
- Technology Standardization

## 2. Public Corporation (1952~1985)

- 1952 Establishment of Nippon Telegraph & Telephone Public Corporation
  - •Public Style Enterprise Having a Merit of Private Company
    - 2 Big Goals
      - The long queue of Service Request  $\rightarrow$  1977 Solved
      - Nationwide Automatic Dialing Connection  $\rightarrow$  1975 Achieved

Five Years Plan of Expansion & Improvement of Services

- The First Five Years Plan
   1953 ∼ 1957
- The Second Five Years Plan 1958 ∼ 1962
- The Third Five Years Plan
   1963 ∼ 1967
- •The Forth Five Years Plan 1968 ∼ 1972
- •The Fifth Five Years Plan 1973 ∼ 1977
- The Sixth Five Years Plan 1978 ∼ 1982

1985 Establishment of NTT Corporation (1985.4.1)
( Privatized by Law )
Government held 100% shares and released to the market. They still hold 32.39% shares.

[Background]

- Evolution of Technology
- Limitation of Public Style Enterprise & Request of the Further Efficiency

(Business Scope, Limits of Management, HR)

- Movement of the International Market
  - USA: 1969 Entry of the Long Distance Market by MCI
    - 1983 Division of AT&T & Born of Baby Bells
  - UK :1983 Entry of the Long Distance Market by Mercury 1984 Abolition of BT's Monopoly & Privatization

## 3. Public Corporation (1985~1999)

#### <u>ONTT Law</u>

Object> •Supply of the Stable Services to the Whole Japan

- Contribution of the Japanese Telecom Market Expansion
  - $\Rightarrow$  Contribute to the Expansion of Public Welfare
- •Regulation to the NTT's activities

#### OAims of the Privatization

Introduction of Competition

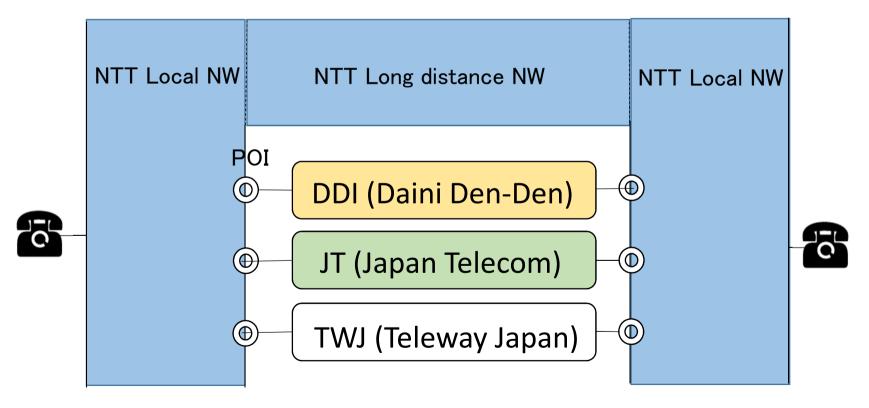
- $\rightarrow$  Reduction of the Tariff, Expansion of the Services
- Freedom of the Terminal Equipment
  - $\rightarrow$  Expansion of the Services

#### <u>OImportant Points</u>

- •Arrangement of the Rules for the Fair Competition
- Maintain of the Universal Services
- $\rightarrow$  Universal Services Funding System(2005)

## Entry Of NCCs (Figure of the Interconnection)

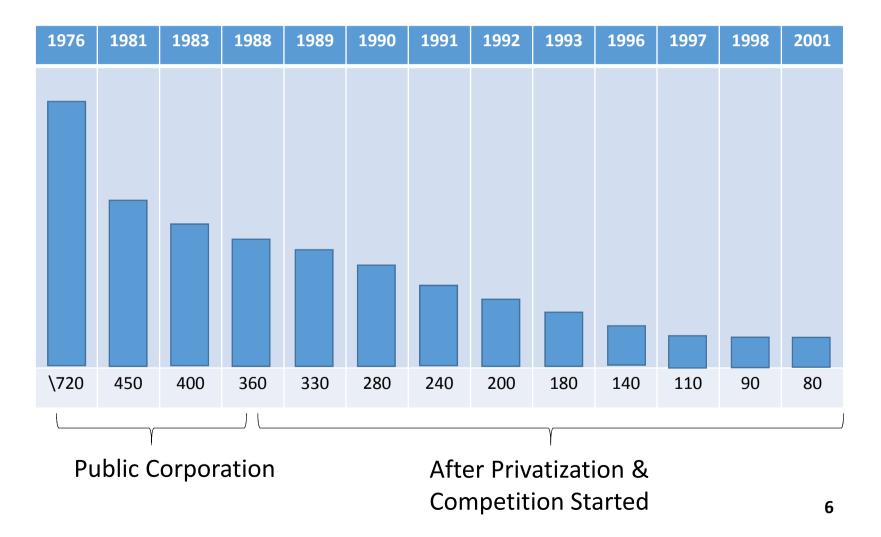
#### 1986 Entry of the NCCs(New Common Carriers) Daini Den-Den(DDI) Japan Telecom(JT) Teleway Japan(TWJ)



POI : Point Of Interface

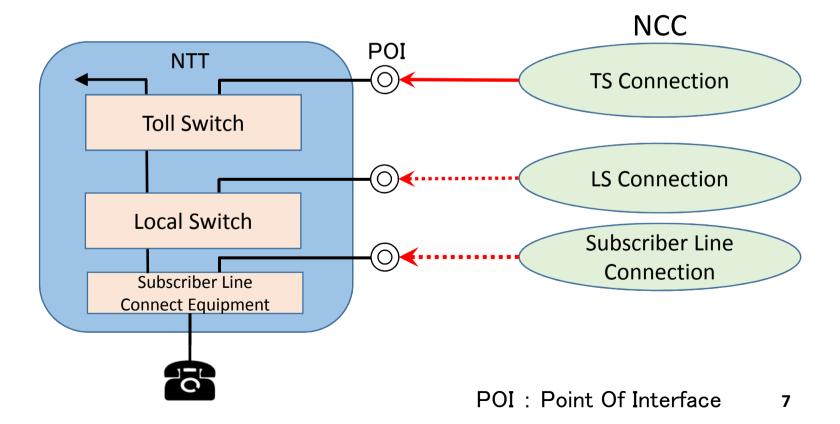
## Reduction of the Telephone Service Tariff

#### Tariff of the Farthest Telephone Tariff (3 minutes)



## Arrangement of the Fair Competition

1990 Establishment of the Fair Market Arrangement Office
1992 Clarify of the Department's Revenue & Expenses
(Long distance/Local Department)
1995 Openness of the Network
1996 Establishment of the Inter Connection Promotion Office



- •NTT has not Rights of Perfect Free Activities because NTT is still under the Special Law.
- •NTT has almost Monopoly in the Local Market.
- Digitalization (Network, Switch, Transmission)
- •New Technologies (Mobile, IP, FTTx etc.)
- International Expansion by the Carriers (BT merged MCI, etc.)

# 4. Reorganization of NTT(1999.7.1)

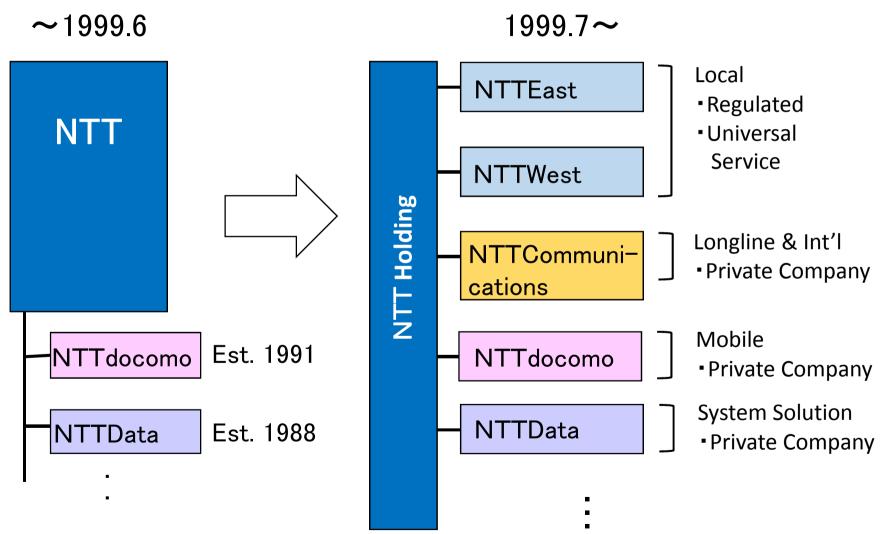
<Purpose>

- Promotion of the more fair competition
- Expansion of Efficiency and Freedom of NTT

<Outline>

- O Broken up NTT to Longline and East & West Local Companies under the NTT Holding
- O Longline Company is Purely Private Company and can do International Business
- O Local Companies are special Company regulated by NTT Law
- O Ensure the Fair Competition Rules between Longline and Companies.

### Reorganization of NTT



Additional Efforts to the Promotion of Fair Competition

- O Laying of the Other Carriers Cable to the Ducts etc.(1999) (Pole, Duct, Tunnel, Manhole, Tower, etc.)
- O Unbundle of the Metallic Subs Line < Dry Copper > (2000)
  - $\rightarrow$  Popularization of ADSL Service
    - Start of Telephone Service by Competitors
- O Co-location Service of East & West Local Company's Building(2000)
  - → Rental of Building Space for the Interconnection
     Between NTT and NCCs
- O Unbundle of Optical Subs Line < Dark Fiber > (2001)

#### O Information Web Station

Publishing of the Information Regarding Use of NTT Network

- Interconnection Agreement(Tariff)
- Interconnection Guidance (Procedure)
- Offering Plan of Network Functions
- Facility Information Regarding Interconnection etc.

Telecom Markets after NTT's Reorganization

- O More Progress of the Competition
- O More Reduction of The Telephone Tariff
- O Bundled Services, One Stop Services
- O Seamless Services for National & International
- O New Global Services

[Emergence of the New Competitors]

Telecom Carrier, Broadcasting Company, Application Provider, Content Provider, etc.

Transition from Horizontal Unification to Vertical Unification

# Map of Telecom Industry (2005)

